

Securities Lending Forecast Engine

R/Finance Conference 2019

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NORTHERN TRUST CORPORATION

Service

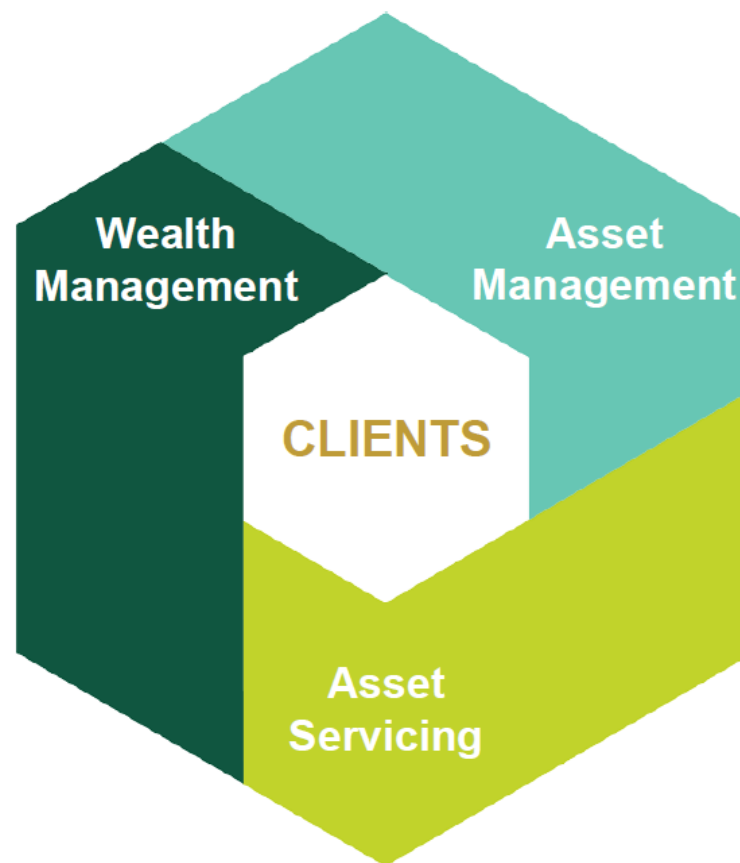
Relentless drive to provide exceptional service.

Expertise

Resolving complex challenges with world class capabilities.

Integrity

Consistently acting with the highest ethics, utmost honesty and unfailing reliability.



ASSET SERVICING

Delivering best in class asset servicing solutions to institutional clients globally.

CLIENT SEGMENTS



\$10.2 Trillion

Total assets under
custody/administration¹

¹ Represents total Corporate & Institutional Services business AUC/A as of March 31, 2019.

INTRODUCTION

Forecasting engine to increase client profits and reduce manual effort

Complexity

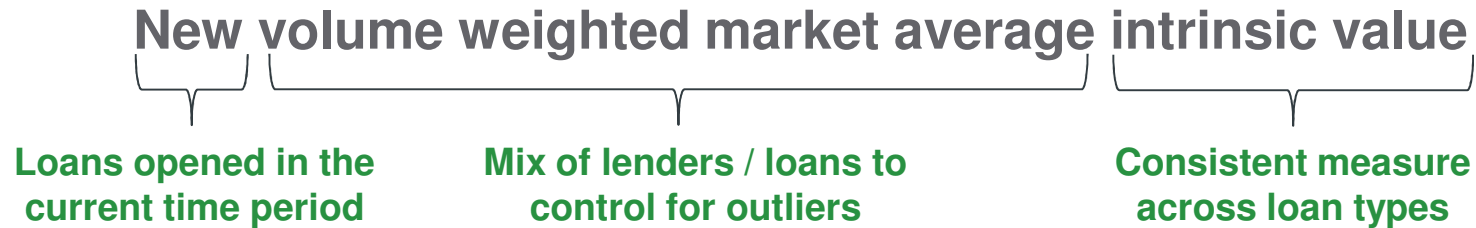
- Offer competitive fees on >40,000 securities
- Numerous geographic regions, 60+ highly rated borrower organizations
- Time consuming process for traders to analyze data per security

Objective

- **Client Profitability**
 - Leveraging market data to forecast lending fees, maximize performance
 - Quickly identify re-rate opportunities on existing loans
- **Efficiency** – Reduce manual effort, providing traders with recommendations
- **Continuous improvement** – First of many analytical capabilities that we believe are unique in the industry.

SECURITIES LENDING AND ANALYTICS

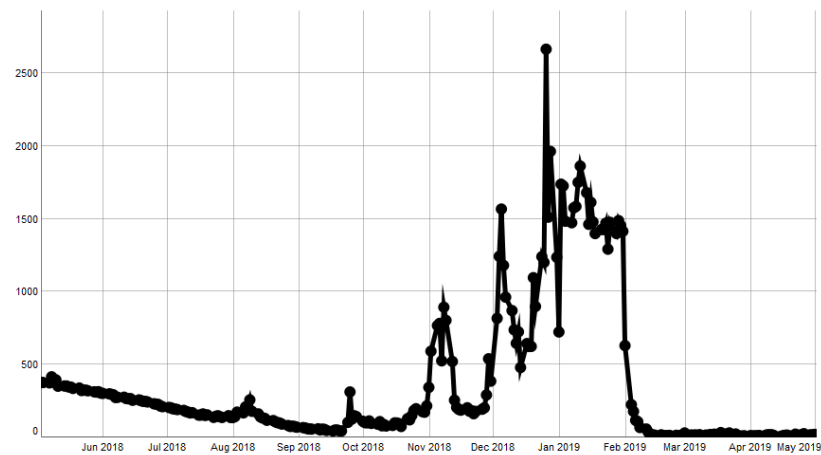
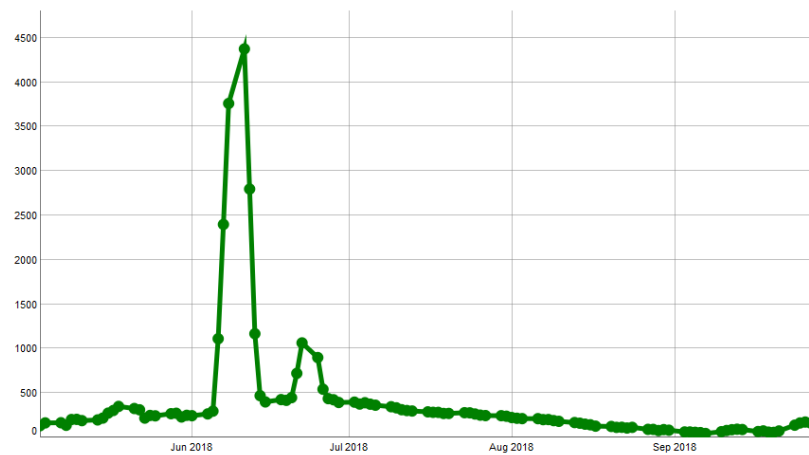
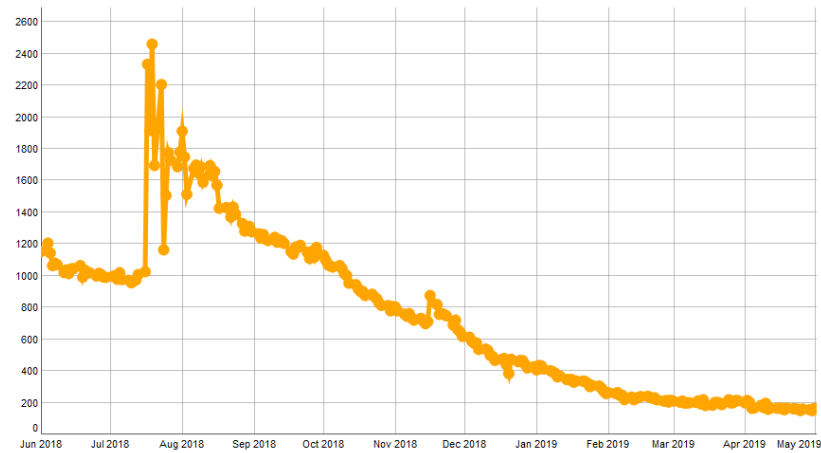
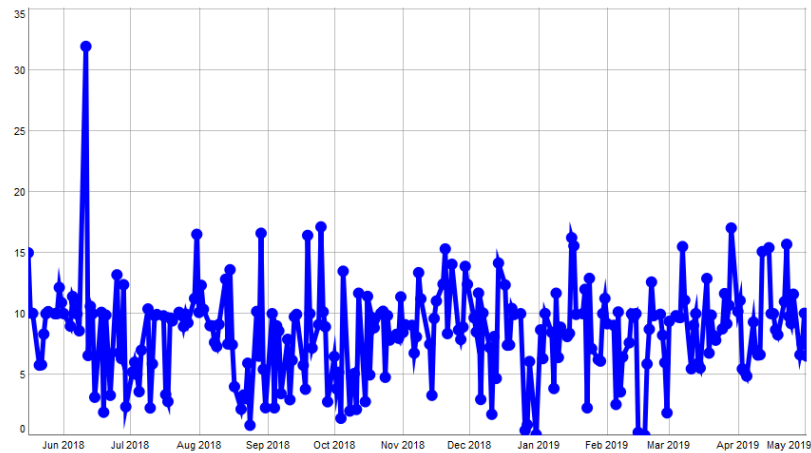
Value being forecasted...



Measurement

- Quoted in basis points (bps) or 1/100th of 1%
- Intrinsic value standardizes two loan types:
 - Rebate based / Cash collateralized
 - Fee based / securities collateralized
- Typically open ended (no set term)
- Fees are collected by lenders and distributed to asset owners
- Market data aggregators provide blended securities lending rates
- Cumulative values available at EoD

SECURITIES LENDING FEE



FACTORS

Potential drivers were gathered from multiple data sources

Data	Type
Securities lending market	Utilization
	Fees
Other markets	Equity
	Derivatives
	Fixed Income
Internal Data	Lending Activity
	Utilization
	Fees
External	Macroeconomic
	News
	Social Media

MODEL OVERVIEW

Several modeling approaches were considered: regime switching, recurrent neural networks, Bayesian structural time series and ARMA-GARCH

Bayesian Structural Time Series

- Observation equation linking the response, y_t , to the latent states, α_t .

$$y_{t+1} = Z_t^T \alpha_t + \beta_t^T x_t + \varepsilon_t \quad \varepsilon_t \sim N(0, \sigma_\varepsilon^2)$$

- Structural equation describing the evolution of the latent states

$$\alpha_{t+1} = T_t \alpha_t + R_t \eta_t \quad \eta_t \sim N(\mathbf{0}, \Sigma_\eta)$$

- The two equations capture the following components:

- *Local trend, seasonality, auto-regressive*
- *Linear predictor with fixed/time-varying coefficients*
- *Gaussian and Non-Gaussian errors*

- Primary computational methods:

- *Kalman filtering*
- *Kalman smoothing*
- *Bayesian data augmentation*
- *Markov chain Monte Carlo simulations*

MODEL OVERVIEW

Priors

- The joint distribution of β can be written as:

$$p(\beta, \gamma, \sigma_\varepsilon^{-2}) = p(\beta_\gamma | \gamma, \sigma_\varepsilon^2) p(\sigma_\varepsilon^{-2} | \gamma) p(\gamma)$$

- γ is a vector of Bernoulli random variables
- $\gamma_k = 0$ indicates that $\beta_k = 0$
- The joint distribution of γ is given by:

$$\gamma \sim \prod_{k=1}^K \pi_k^{\gamma_k} (1 - \pi_k)^{1-\gamma_k}$$

- The distribution of β_γ conditional on γ and σ_ε

$$\beta_\gamma | \gamma, \sigma_\varepsilon^2 \sim N \left(b_\gamma, \sigma_\varepsilon^2 (\Omega_\gamma^{-1})^{-1} \right)$$

- The distribution of σ_ε^{-2} conditional on γ

$$\sigma_\varepsilon^{-2} | \gamma \sim Ga \left(\frac{v}{2}, \frac{s}{2} \right)$$

- The prior parameters are:

$$\pi_k, b, \Omega^{-1}, s, v$$

Posteriors

- Posterior distribution of β_γ and σ_ε^{-2}

$$\beta_\gamma | \gamma, \sigma_\varepsilon^2, \bar{\mathbf{y}} \sim N \left(b'_\gamma, \sigma_\varepsilon^2 (V_\gamma^{-1})^{-1} \right)$$

$$\sigma_\varepsilon^{-2} | \gamma, \bar{\mathbf{y}} \sim Ga \left(\frac{v'}{2}, \frac{s'}{2} \right)$$

- $\bar{y}_t = y_t - Z_t^T \alpha_t$ excluding $\beta^T x$
- $\bar{\mathbf{y}} = \bar{\mathbf{y}}_{1:n}$
- $V_\gamma^{-1} = (X^T X)_\gamma + \Omega_\gamma^{-1}$
- $v' = v + n$
- $b_\gamma = (V_\gamma^{-1})^{-1} (X_\gamma^T \bar{\mathbf{y}} + \Omega_\gamma^{-1} b_\gamma)$
- $s' = s + \bar{\mathbf{y}}^T \bar{\mathbf{y}} + b_\gamma^T \Omega_\gamma^{-1} b_\gamma - b_\gamma'^T V_\gamma^{-1} b_\gamma'$
- Posterior distribution of γ :

$$\gamma | \bar{\mathbf{y}} \sim C(\bar{\mathbf{y}}) \frac{|\Omega_\gamma^{-1}|}{|V_\gamma^{-1}|} \frac{p(\gamma)}{s'^{\frac{n'}{2}-1}}$$

Markov Chain Monte Carlo

$$\alpha \sim p(\alpha | \mathbf{y}, \theta, \beta, \sigma_\varepsilon^2) \rightarrow \theta \sim p(\theta | \mathbf{y}, \alpha, \beta, \sigma_\varepsilon^2) \rightarrow p(\beta, \sigma_\varepsilon^2 | \mathbf{y}, \alpha, \theta)$$

COMPUTATIONAL METHODS

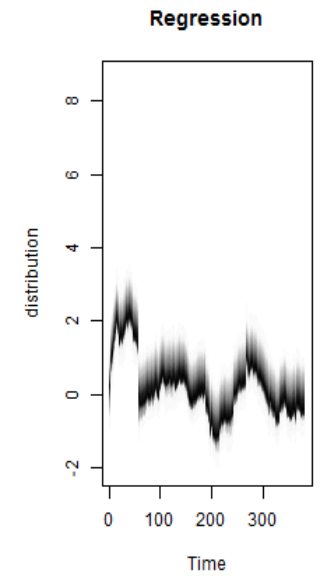
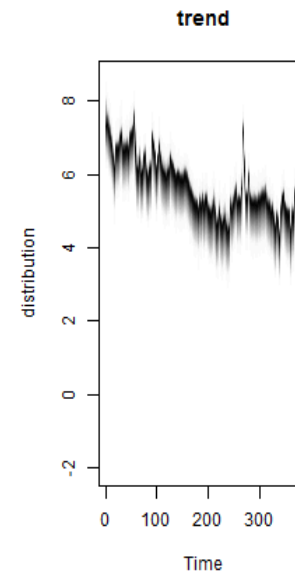
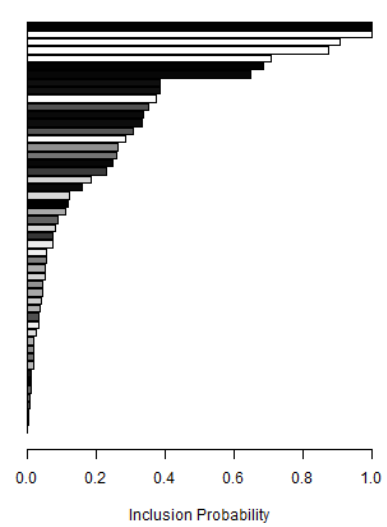
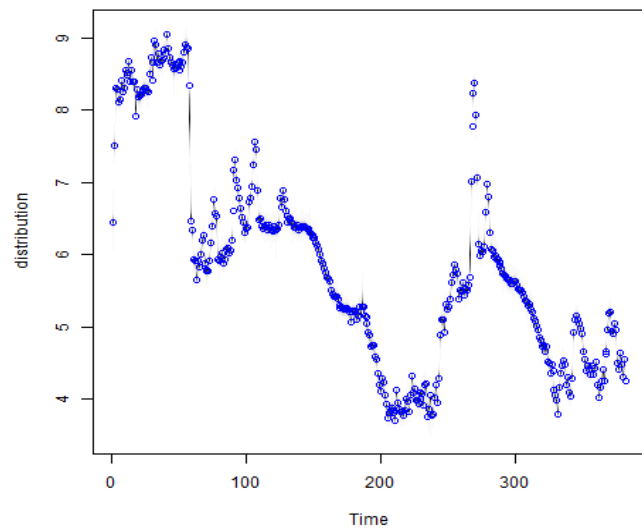
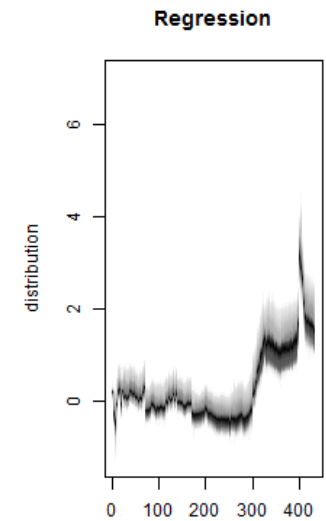
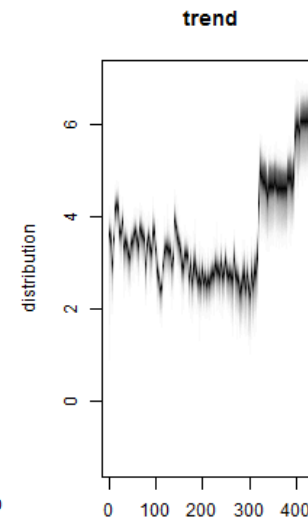
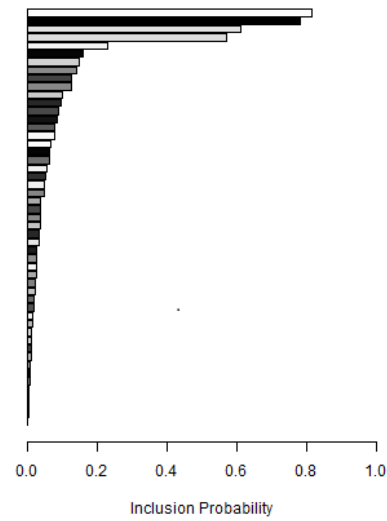
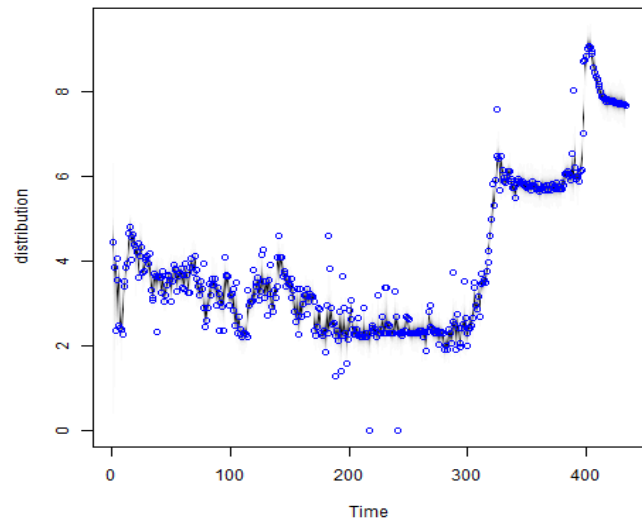
Posterior Distribution

- Gibbs sampling algorithm that generates a Markov chain sequence with stationary distribution $p(\theta, \beta, \sigma_{\varepsilon}^2, \alpha | y_{1:n})$
- The algorithm alters between simulating model parameters $\theta, \beta, \sigma_{\varepsilon}^2$ and states space α
- Forecasting relies the posterior distribution of the model parameters and state space

Methods	Probability Distribution	Citation
Kalman Filtering	$p[\alpha_{t+1} y_{1:t}]$	Durbin and Koopman (2001) Hamilton (1994)
Kalman smoothing	$p[\alpha_t y_{1:n}]$	Durbin and Koopman (2001) Hamilton (1994)
Bayesian data augmentation	$p[\alpha_{1:n} y_{1:n}]$	Carter and Kohn (1994) Frühwirth-Schnatter (1995) de Jong and Shepard (1995) Durbin and Koopman (2002)
Markov chain Monte Carlo Forecasting	$p(\theta, \beta, \sigma_{\varepsilon}^2, \alpha y_{1:n})$ $p(y_{n+1} y_{1:n}) = \int p(y_{n+1} \phi) p(\phi y_{1:n}) d\phi$	Durbin and Koopman (2002) George and McCulloch (1997)

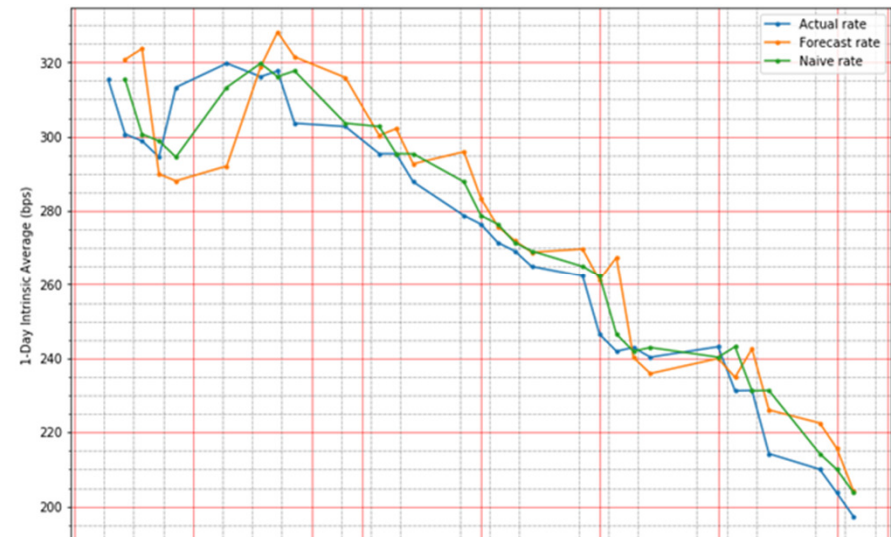
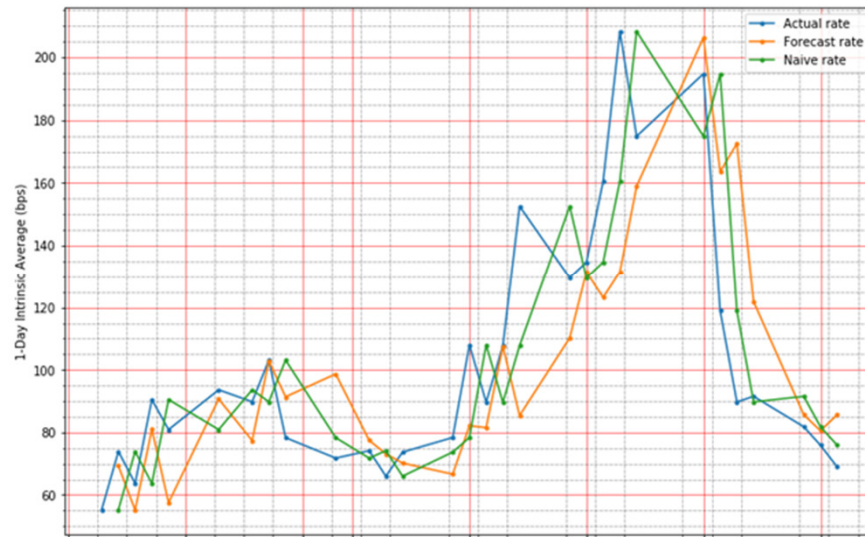
For further details see Scott and Varian (2014), BSTS R package documentation, and Brodersen, Gallusser, Koeller, Remy, and Scott (2015) among other sources.

MODEL DIAGNOSTICS



BENCHMARKING

Compared 1-day ahead prediction with several challenger models for a sample of U.S. equities

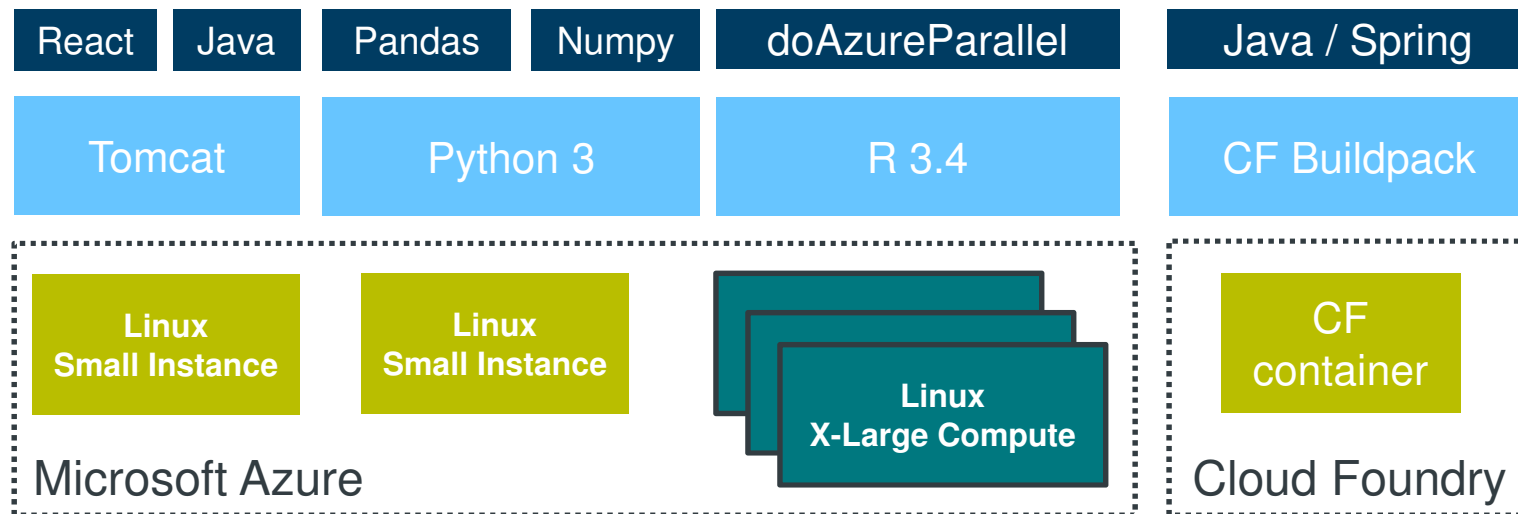


Results

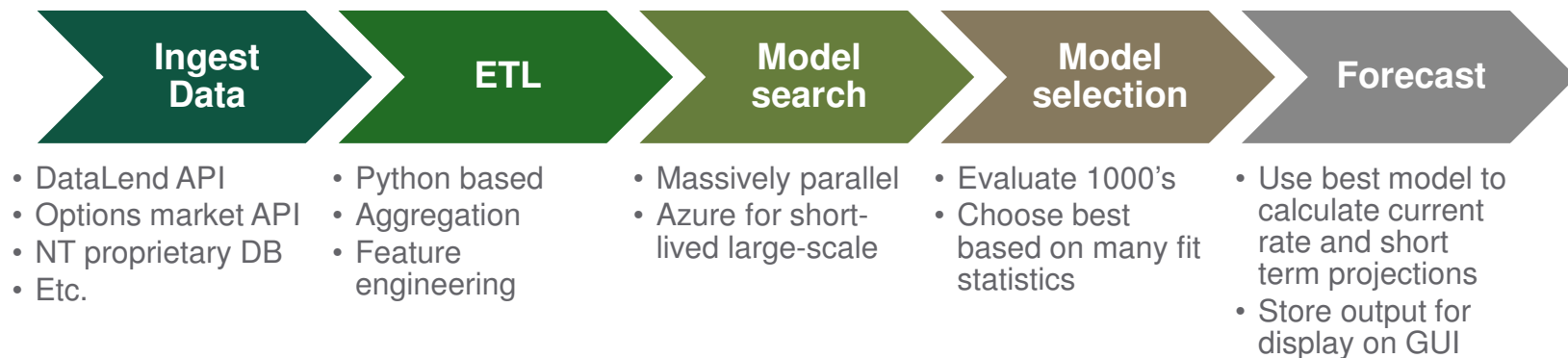
- Noteworthy improvement over model that uses current price as the 1-day ahead forecast
- Outperform challenger models, including recurrent neural network model

PLATFORM

Deployment Architecture



Pipeline



DASHBOARD (DUMMY DATA)

Security Detail - Tencent Music (03/25/2019)

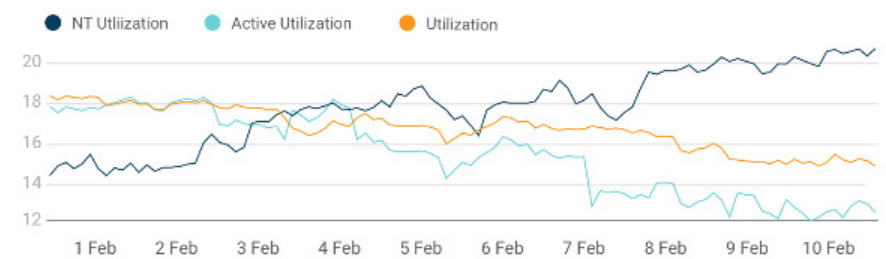


Security Name	Ticker	NGT Published Rate	NT Market Concentration	NT shares on loan	Shares available on industry
● Tencent Music	TCM	4.5%	16%	15%	1400

Fees (bps)



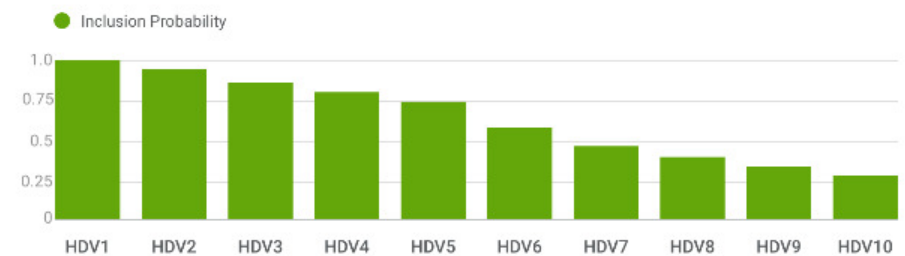
Utilization



Revenue (bps)



ML Model Output Variables



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